

Message Text

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INFO OCT-01 EUR-12 ISO-00 OIC-02 AID-05 COME-00 LAB-04

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E.O. 11652: N/A

TAGS: UNIDO, PORG, OCON, EIND

SUBJECT: DELEGATION REPORT NO. 4: IDB-XI (MAY 23-JUNE 6, 1977):

AGENDA ITEMS 8(F): UNIDO SYSTEM OF CONSULTATIONS AND 8(G):

REDEPLOYMENT OF INDUSTRIES

REF: VIENNA 4620

1. SUMMARY: THIS CABLE QUOTES TWO U.S. STATEMENTS ON AGENDA ITEM 8(F) AND ONE U.S. STATEMENT ON AGENDA ITEM 8(G). END SUMMARY.

2. REFERENCED CABLE DESCRIBES PAINTSTAKING NEGOTIATIONS AND THE RESULTANT LENGTHY DECISION OF ELEVENTH SESSION OF INDUSTRIAL DEVELOPMENT BOARD (IDB-XI) ON AGENDA ITEM 8(F): THE ESTABLISHMENT OF A SYSTEM OF CONSULTATIONS IN THE FIELD OF INDUSTRY. IN CONTRAST, THE IDB-XI DECISION ON AGENDA ITEM 8(G): REDEPLOYMENT OF INDUSTRIES FROM DEVELOPED TO DEVELOPING COUNTRIES WAS A SHORT PARAGRAPH READ BY CHAIRMAN AND APPROVED WITHOUT OBJECTION AS FOLLOWS: QTE AT ITS 219TH MEETING, ON 30 MAY, 1977, THE BOARD TOOK NOTE OF DOCUMENT ID/B/190. THE BOARD REQUESTED THE SECRETARIAT TO CONTINUE WORK ON THIS
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SUBJECT AND TO SUBMIT A FOLLOW-UP REPORT TO THE BOARD AT ITS TWELFTH SESSION. UNQTE.

3. MORNING OF MAY 30, U.S. DEL MADE FOLLOWING STATEMENT IN IDB-XI PELNARY DURING EXCHANGE OF VIEWS ON AGENDA ITEM 8(F): UNIDO SYSTEM OF CONSULTATIONS: QTE. MR. PRESIDENT; THE LAUNCHING ON A PILOT BASIS OF THE SYSTEM OF INTERNA-

TIONAL CONSULTATIONS REPRESENTS ONE OF THE MOST IMPORTANT RESPONSES BY UNIDO TO THE RECOMMENDATIONS OF THE LIMA CONFERENCE. FOR THIS REASON, WE COMMEND THE GREAT CONTRIBUTION MADE BY THE SECRETARIAT IN SUCCESSFULLY ORGANIZING THE FIRST EXPERIMENTAL CONSULTATIONS. THESE FIRST MEETINGS HAVE DEMONSTRATED THE POTENTIAL USEFULNESS OF THE CONSULTATIONS MECHANISM IN PROVIDING A FORUM FOR THE EXCHANGE OF INFORMATION, EXPERIENCE AND IDEAS AMONG KNOWLEDGEABLE PARTICIPANTS FROM INDUSTRY, LABOR AND GOVERNMENT, WHICH HOPEFULLY WILL LEAD TO CREATION OF NEW PRODUCTIVE CAPACITIES IN THE DEVELOPING COUNTRIES.

THIS EXCHANGE CAN BE OF GREAT IMPORTANCE TO ALL PARTICIPANTS. IT CAN BE OF PARTICULAR IMPORTANCE IN HELPING DEVELOPING COUNTRIES, WHICH ARE CONSIDERING ALTERNATIVE OPTIONS FOR INDUSTRIAL INVESTMENT, BETTER TO UNDERSTAND THE POSSIBILITIES AND PROBLEMS FOR DEVELOPING PARTICULAR SECTORS OF INDUSTRIES, ESPECIALLY WHEN SIGNIFICANT INCREASES IN CAPACITY MAY DEPEND ON THE ABILITY TO COMPETE IN AND PENETRATE FOREIGN MARKETS AND, THEREFORE, BETTER TO MEASURE THE POTENTIAL COSTS AND BENEFITS OF VARIOUS POSSIBLE ALTERNATIVES.

IN THIS CONNECTION, I SHOULD LIKE TO CALL ATTENTION TO AN ASPECT OF THE STRUCTURE OF THE CONSULTATIONS AS THESE TOOK SHAPE IN THE FIRST SECTORAL MEETINGS WHICH SEEMS TO US TO BE OF MAJOR IMPORTANCE. THIS WAS THE DRIVE TO FORCE A WIDE RANGE OF VIEWS INTO CONSENSUS OPINIONS, AND CONCLUSIONS OFTEN PRE-ESTABLISHED IN THE BACKGROUND STUDIES, UNCLASSIFIED

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DESPITE AN OBVIOUS RELUCTANCE BY MANY OF THE PARTICIPANTS TO SUBSCRIBE TO THEM. WE FEEL THAT SUCH DRIVE RUNS THE RISK OF ENCOURAGING CONFRONTATION RATHER THAN A FULL AND BROAD EXPRESSION OF ALL VIEWS. FURTHERMORE, IN ADDITION TO THE UNANIMITY OF OPINION THUS INDICATED IN THE REPORT OF THE MEETING PERHAPS BEING MORE APPARENT THAN REAL, THE POTENTIAL USEFULNESS OF THE CONSULTATIONS IS DETRACTED FROM, SINCE ALTERNATIVE POSSIBLE COURSES OF ACTION ARE NOT GIVEN FULL CONSIDERATION. WE FEEL THIS PROBLEM MERITS FURTHER CAREFUL REFLECTION BY THE SECRETARIAT.

IN THE ABSENCE OF SR'S, WE FEEL THAT REPORTS OF THE CONSULTATION MEETINGS MUST RECORD, NOT ONLY SUCH CONSENSUS VIEWS AND CONCLUSIONS AS MIGHT EMERGE FROM THE DISCUSSIONS, BUT ALSO SIGNIFICANT ALTERNATIVE VIEWS OR PROJECTIONS AS TO FUTURE DEVELOPMENTS AND POSSIBILITIES IN THE INDUSTRIAL SECTOR UNDER CONSIDERATION.

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AS REGARDS THE QUESTION OF THE PRECISE LEGAL STATUS OF THE SYSTEM OF CONSULTATIONS, WE, ALONG WITH OTHER SPEAKERS, SEE NO NEED FOR MORE PRECISE DEFINITION. IN FACT, WE WOULD SEE SOME DISADVANTAGE IN ATTEMPTING TOO MUCH IN THIS DIRECTION. IN ANY CASE, THE U.S. DELEGATION IS NOT EMPOWERED TO AGREE THAT THE CONSULTATION AND RELATED MEETING SHALL BE REGARDED AS INTERGOVERNMENTAL IN NATURE. AS FOR THE QUESTION OF THE STATUS OF PARTICIPANTS, OUR VIEW IS THAT THE MANNER IN WHICH EACH COUNTRY ORGANIZES ITS PARTICIPATION MUST BE LEFT TO ITS OWN DECISION, WITHIN THE BROAD FRAMEWORK OF POSSIBLE REPRESENTATION FROM GOVERNMENT, INDUSTRY, LABOR AND CONSUMER GROUPS, ESTABLISHED BY THE DECISION OF THE BOARD AT ITS TENTH SESSION. AS WAS THE CASE IN THE CONSULTATIONS ON FERTILIZER AND IRON AND STEEL, THE U.S. HOPES TO BE ABLE TO CONTINUE TO DRAW ON SUCH WIDE REPRESENTATION FOR ITS PARTICIPATION -- IN ANY CASE, WE ARE UNABLE TO ATTRIBUTE TO OUR REPRESENTATION THE STATUS OF AN OFFICIAL U.S. GOVERNMENT DELEGATION AND WE CONSIDER BROAD REPRESENTATION MORE IMPORTANT TO THE PROGRESS TO BE ACHIEVED THROUGH CONSULTATION MEETINGS THAN THE STATUS EACH COUNTRY CHOOSES TO ACCORD TO ITS PARTICIPANTS.

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INCIDENTALLY, MR. PRESIDENT, WHILE SPEAKING TO THE

POINT OF PARTICIPATION, I MIGHT ADD THAT WE FULLY SUPPORT THE CONTINUED EXTENSION OF INVITATIONS TO PARTICIPATE IN THE CONSULTATIONS TO RELEVANT AGENCIES WITHIN THE UN SYSTEM AND TO OTHER INTER-GOVERNMENTAL ORGANIZATIONS AND NON-GOVERNMENTAL ORGANIZATIONS WITH EXPERTISE AND CONCERNS IN RESPECT OF THE SECTOR UNDER CONSIDERATION. PARTICIPATION BY SUCH ORGANIZATIONS CAN PROVIDE A NEEDED BALANCE AND A BROADER PERSPECTIVE.

ALTHOUGH WE NOW HAVE THE BENEFIT OF EXPERIENCE WITH TWO WORLD-WIDE SECTORAL CONSULTATIONS, WE REALLY HAVE NO EXPERIENCE AT ALL WITH THEIR FOLLOW-UP IN THE FORM OF WORKING GROUP EXAMINATION OF SPECIFIC PROBLEMS, NOR WITH FURTHER STUDIES BY THE SECRETARIAT, NOR WITH THE CAPACITY OF THE SECRETARIAT TO HANDLE EFFECTIVELY THE MANY POTENTIAL FOLLOW-UP ACTIVITIES INDICATED IN THE PROGRAM BUDGET (PB) FOR 1978-79. IT IS LIKELY TO EMERGE FROM THE VARIOUS ADDITIONAL SECTORAL CONSULTATIONS BEING CONTEMPLATED. WE WOULD SUGGEST, THEREFORE, THAT THE SECRETARIAT CAREFULLY TEST WHAT MIGHT BE CALLED A SAMPLE OF FOLLOW-UP WORKING GROUP AND EXPERT MEETINGS TO ASCERTAIN THE RESPONSE OF THOSE INVITED TO PARTICIPATE AND TO EVALUATE THE RESULTS OBTAINED BEFORE ENTERING INTO A FULL-BLOWN AND ELABORATE WORKING GROUP SCHEDULE SUCH AS PROPOSED IN THE P/B FOR THE NEXT TWO YEARS. AT THE SAME TIME, I SHOULD LIKE TO SAY THAT, IN ORDER TO AVOID UNNECESSARY DELAYS, WE WOULD HAVE NO OBJECTION TO THE SECRETARIAT PROCEEDING, WITHIN THE RESOURCES AVAILABLE TO IT, TO ORGANIZE FOLLOW-UP ACTIONS RECOMMENDED BY CONSULTATION MEETINGS WITHOUT PRIOR CONSIDERATION OF THESE RECOMMENDATIONS BY THE BOARD. HOWEVER, WE WOULD WISH THAT THE BOARD CONTINUE TO BE KEPT FULLY INFORMED OF SUCH ACTIONS SO THAT IT CAN EXERCISE ITS RESPONSIBILITY FOR OVERSIGHT AND REVIEW OF THE SYSTEM AS IT DEVELOPS.

AS FOR PARTICIPATION IN FOLLOW-UP WORKING GROUPS, WE
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FEEL THAT THE SECRETARIAT, AS WAS THE CASE WITH RESPECT TO INVITATIONS TO THE TWO SECTORAL CONSULTATIONS ALREADY HELD, SHOULD CONTINUE TO ISSUE THE NECESSARY INVITATIONS, BROADLY TAKING INTO ACCOUNT SUCH CRITERIA AS THE ROLE OF COUNTRIES AS PRODUCERS AND CONSUMERS OR POTENTIAL PRODUCERS AND APPROPRIATE GEOGRAPHIC DISTRIBUTION.

THE TENTH SESSION OF THE BOARD LEFT OPEN THE QUESTION OF REGIONAL CONSULTATIONS FOR FUTURE CONSIDERATION AT THE MEETING. SO FAR AS THE U.S. DELEGATION IS CONCERNED, WE ARE PREPARED TO SUGGEST GIVING AUTHORITY TO THE SECRETARIAT TO ASSIST REGIONAL OR SUB-REGIONAL GROUPS OR GROUPS OF INDIVIDUAL COUNTRIES TO ORGANIZE MEETINGS TO CONSIDER ASPECTS OF

INTEREST TO THEM OF THE FURTHER DEVELOPMENT OF INDUSTRIAL SECTORS WHICH HAVE BEEN THE SUBJECT OF GLOBAL SECTORAL CONSULTATIONS.

AS FOR BROAD FUNCTIONAL TOPICS, SUCH AS FINANCING AND TRADE WHICH ARE COMMON TO MANY INDUSTRIAL SECTORS, OUR VIEW IS THAT THESE SHOULD BE DEALT WITH BY THOSE INTERNATIONAL BODIES DESIGNED TO ADDRESS SUCH PROBLEMS. OUR VIEW IS THAT IT WOULD BE MORE USEFUL FOR LDC'S IF SUCH TOPICS ARE EXAMINED DURING THE SECTORAL CONSULTATIONS OR IN THE FOLLOW-UP

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WORKING GROUPS IN RELATION TO THE SPECIFIC INDUSTRIAL SECTORS IN QUESTION.

MR. PRESIDENT, OUR CONCLUSION ON THE BASIS OF EXPERIENCE TO DATE IS THAT WE SHOULD CONTINUE TO BUILD UP THE NETWORK OF CONSULTATION MEETINGS ON A STEP-BY-STEP, EXPERIMENTAL BASIS WHICH WILL ALLOW DESIRABLE MODIFICATIONS TO BE EFFECTED AND EVALUATED SO AS TO DEVELOP THE MOST EFFECTIVE PROCEDURES AND METHODS, WITHIN THE RESOURCES THAT WILL BE AVAILABLE FOR THIS PROGRAM, FOR IDENTIFYING THE POSSIBILITIES FOR INCREASING THE SHARE OF THE LDC'S IN GLOBAL AND INDUSTRIAL PRODUCTION. UNQTE.

3. EVENING OF JUNE 6 AFTER BOARD APPROVED ITS FINAL REPORT ON AGENDA ITEM 8(F): UNIDO SYSTEM OF CONSULTATIONS, AS QUOTED IN REFTEL PARAS 6 AND 7, U.S. EXPLAINED ITS UNDERSTANDING OF THE BOARD DECISION AS FOLLOWS: QTE. U.S. DEL

INTERPRETS THIS DECISION, AND IN PARTICULAR PARAGRAPH 6, AS ALLOWING GOVERNMENTS TO DETERMINE THE APPROPRIATENESS OF THEIR ATTENDANCE AT CONSULTATION MEETINGS. THE UNITED STATES GOVERNMENT, THEREFORE, WILL CONTINUE TO DECIDE, ON A CASE BY CASE BASIS, WHETHER TO SEND U.S. GOVERNMENT OFFICIALS TO UNCLASSIFIED

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THE CONSULTATION MEETINGS. AS A LOGICAL EXTENSION OF THIS INTERPRETATION, ALL PARTICIPANTS FROM THE UNITED STATES, THEREFORE, WILL CONTINUE TO ATTEND ON AN EQUAL BASIS, FROM THEIR PARTICULAR SECTOR IN THE UNITED STATES, WHETHER FROM INDUSTRY, LABOR, GOVERNMENT OR OTHER, AND WILL NOT ATTEND AS AN OFFICIAL NATIONAL DELEGATION.

IN REGARD TO FUTURE ACTIVITIES, AND IN CONFORMITY WITH THIS DECISION WHICH ASKS THE SECRETARIAT TO TAKE INTO ACCOUNT AVAILABLE RESOURCES, WE EXPECT THAT THE SECRETARIAT WILL DESIGN ALL STAGES OF ITS PROGRAM OF CONSULTATIONS WITHIN THE PROGRAM BUDGET APPROVED IN ADVANCE OF THE PERIOD COVERED, AND IN THE LIGHT OF RESOURCES PROSPECTIVELY AVAILABLE FOR THESE ACTIVITIES FROM NON-U.N. SYSTEM SOURCES, INCLUDING ANY RESOURCES PROVIDED BY INDIVIDUAL COUNTRIES, WHICH OF COURSE WOULD BE A WELCOME SUPPORT FOR THIS PROGRAM. UNQTE

4. AFTERNOON OF MAY 30, U.S. DEL MADE FOLLOWING STATEMENT IN IDB-XI PLENARY DURING EXCHANGE OF VIEWS ON AGENDA ITEM 8(G): REDEPLOYMENT OF INDUSTRIES: QTE MR. PRESIDENT, THE U.S. DELEGATION FEELS THAT THE DISCUSSION IN DOCUMENT ID/B/190 ON THE REDEPLOYMENT OF INDUSTRIES MAKES A PROMISING START IN PROVIDING A BASIS FOR USEFUL DISCUSSION OF THE PHENOMENON OF THE INTERNATIONAL MOVEMENT OF INDUSTRIAL CAPACITIES, BY ITS RECOGNITION OF VARIOUS APPROACHES TO THIS COMPLEX QUESTION. THE UNITED STATES IS AWARE OF THE EFFECT OF GOVERNMENT POLICIES, SUCH AS ADJUSTMENT ASSISTANCE AND TAXATION ON INDIVIDUAL FIRMS AND ON THEIR DECISIONS FOR THE SECTORAL AND GEOGRAPHIC ALLOCATION OF RESOURCES. EXAMPLES OF ACTIONS BY THE U.S. GOVERNMENT IN THIS FIELD HAVE BEEN INCLUDED IN THE RESPONSE OF THE U.S. TO THE SECRETARIAT QUESTIONNAIRE ON THE FOLLOW-UP OF THE LIMA DECLARATION AND PLAN OF ACTION. WE HAVE THE LIBERTY TO CIRCULATE INFORMALLY TO DELEGATES OF THIS SESSION PERTINENT EXCERPTS FROM THE U.S. REPLY FOR THEIR INFO. UNCLASSIFIED

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IN THIS CONNECTION I SHOULD LIKE TO NOTE THAT THE CONTRI-

BUTION TO SHIFTS IN THE LOCATION OF INDUSTRIAL CAPACITY
OF THE POLICIES OF DEVELOPED COUNTRIES THAT AVOID, TO THE
EXTENT POSSIBLE, PROVIDING PROTECTION TO "AILING INDUSTRIES"
SHOULD NOT BE IGNORED IN CONSIDERATION OF THE QUESTION OF
REDEPLOYMENT AND, IN FACT, REPRESENT A VERY SUBSTANTIAL
INCENTIVE IN THAT DIRECTION.

MR, PRESIDENT, THE UNITED STATES PERCEIVED THE CONCEPT
OF THE REDEPLOYMENT OF INDUSTRY AS A COMPONENT OF THE CON-
TINUOUS EVOLUTIONARY RESTRUCTURING TAKING PLACE IN THE WORLD
ECONOMY IN RESPONSE TO MARKET FORCES. IT IS IN THIS CONTEXT
THAT THE UNITED STATES VIEWS THE REDEPLOYMENT OF INDUSTRY
PRIMARILY AS A MATTER OF THE EVOLUTION AND GROWTH OF ECONOMIES
RATHER THAN A QUESTION OF NATIONAL OR INTERNATIONAL POLICY
AND NEGOTIATIONS WHICH WOULD ACTIVELY SEEK TO ACHIEVE THE
TRANSFER OF INDUSTRIAL PRODUCTION.

MY DELEGATION READ WITH INTEREST THE SECTION IN ID/B/190
ON UNIDO'S PRELIMINARY INVESTIGATIONS ON REDEPLOYMENT, PART
OF WHICH WAS CONDUCTED IN THE UNITED STATES. WE CONSIDER
THAT THESE INVESTIGATIONS WERE CARRIED OUT WITH AN EFFICIENT
MODALITY AND PURPOSE, INVOLVING A SURVEY OF INDIVIDUAL

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COMPANIES AND OF THE ECONOMIC CONSIDERATIONS WHICH
MOTIVATE THEM TO LOCATE INDUSTRIAL CAPACITIES IN DEVEL-
OPING COUNTRIES. WE ARE PLEASED THAT THESE INVESTIGA-
TIONS LED TO CONCRETE RESULTS IN IDENTIFYING PROSPECTS
FOR SHIFTS TO LEAST DEVELOPED COUNTRIES OF INDUSTRIAL

ACTIVITY AND ESTABLISHING DIRECT CONTACTS BETWEEN INDUSTRIES
IN DEVELOPED AND DEVELOPING COUNTRIES.

REGARDING FUTURE ACTION, MR. PRESIDENT, THE UNITED
STATES COULD SUPPORT STUDIES WHICH WOULD SEEK TO IDENTIFY
CHANGES AND FUTURE TRENDS IN INDUSTRIAL STRUCTURES, TO THE
EXTENT THAT THE STUDIES INVOLVED WORK WITH THE ATTITUDES OF
INDIVIDUAL FIRMS. WE COULD NOT, HOWEVER, SUPPORT STUDIES
WHICH WOULD SEEK TO IDENTIFY ENTIRE INDUSTRIES WHICH WOULD
DELIBERATELY BE SUBJECT TO ACCELERATED DEPLOYMENT, A SUBJECT
WHICH WE CONSIDER IS NOT AN APPROPRIATE AREA FOR DIRECT
GOVERNMENT ACTIVITY OR INVOLVEMENT IN OUR COUNTRY.

WE ALSO FIND USEFUL THE SECRETARIAT'S SUGGESTIONS FOR
STUDIES AND RESEARCH IN SELECTED DEVELOPING COUNTRIES TO
IDENTIFY SECTORS POTENTIALLY RECEPTIVE TO INDUSTRIAL COOPER-
ATION PROJECTS WITH FIRMS IN THE DEVELOPED COUNTRIES. IN
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THIS REGARD, WE SEE A CLOSE CONNECTION WITH THE REGULAR
INVESTMENT PROMOTION ACTIVITIES OF UNIDO. WE WOULD APPRE-
CIATE A CLARIFICATION FROM THE SECRETARIAT OF HOW THESE
STUDIES FIT IN WITH, OR ARE DISTINCT FROM, UNIDO'S INVEST-
MENT PROMOTION EFFORTS.

IN SUMMARY, MR. PRESIDENT, THE UNITED STATES DEL-
EGATION CAN SUPPORT A SYSTEM OF CONTACTS AND STUDIES IN-
VOLVING PRIMARILY INDIVIDUAL ENTERPRISES RATHER THAN GOVERN-
MENTS, AS MORE FOCUSSED AND CONCRETE OUTCOME OFHUNIDO
STUDIES, CONSULTATIONS AND INVESTMENT PROMOTION ACTIVITIES,
SINCE, AT LEAST IN THE U.S., ULTIMATE DECISIONS ON THE
ALLOCATION OF SPECIFIC INDUSTRIAL RESOURCES ARE MADE BY
PRIVATE INDUSTRY MANAGERS AND ARE OUTSIDE THE SCOPE OF DIRECT
GOVERNMENT ACTION. UNQTE.STIBRAVY

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